



# Hauler Financing

Rehrig Pacific supports waste hauler customers and understands the financial requirement of growth while also supporting new contracts. For years, Rehrig Pacific Financial Services has offered customized payment solutions to help our hauler customers capture an immediate return upon winning a new contract, as opposed to an eventual return on investment after a large upfront capital expenditure on roll-out carts. Our financial services are flexible and applicable to software solutions as well as equipment acquisition. Rehrig Pacific Financial Services also supports our haulers as they work through the RFP process for different prospects.



## Common Misconceptions



### A Lease is Classified as Debt

A lease is not classified as debt, therefore leases are not subject to legal debt limitations and do not require voter approval.



### We Can't Lease Software and Services

You can bundle all costs for equipment, software, and services into one, monthly, quarterly, or annual lease payment.



### It's a Time-Consuming Process

There are multiple laws that restrict a district's ability to borrow money, which often causes delayed projects. There are, however, few restrictions for districts entering into a lease, enabling you to get started on projects without delay.

## Customize Your Payment Structure

### Flexible Terms

12
months

24
months

36
months

48
months

60
months

### Payment Options

- Fixed Payments
- Step Up/Down
- Bridge-to-Budget
- Skip Payments
- Deferred Payments
- Seasonal

Learn More About Your Financing Options: [David Sable](mailto:david.sable@financesvcs.com) • [david.sable@financesvcs.com](mailto:david.sable@financesvcs.com) • 585-203-7264