

# Driving Efficiency, Safety, and Savings with Innovation

## How a Beverage Leader Reinvented Its Supply Chain



### Challenge

A major beverage distributor faced a shrinking labor pool, rising injuries, and poor visibility into pallet losses, which disrupted operations, drove up costs, and hurt driver retention. They needed a solution to boost efficiency while easing the physical demands on workers.

### Solution

The company partnered with Rehrig Pacific to integrate the Duo Lift into its operations, reducing the physical demands on drivers by simplifying pallet and case handling, effectively lowering the barrier to entry for potential employees. IoT tracking added a new layer of visibility and control, allowing for smarter asset management and streamlined workflows.

### Results

Driver turnover was reduced by 50% with a 15% drop in workers' compensation claims, while better visibility into pallet usage resulted in a 35% reduction in pallet spend. As the Duo is one piece of equipment versus two, the company also saw a 12-hour reduction in maintenance labor per week.



**50% reduction in driver turnover**



**12-hour weekly decrease in maintenance labor**



**15% decrease in workers' compensation claims**

These improvements made their operations safer, more sustainable, and cost-effective. The five year cumulative value translates into \$25,820 in savings per route. With the right partner, the company created a workplace that retained talent, protected its workforce, and strengthened its bottom line.

